



# Independent Advantage Program for Bahamas Hotel Association Members





## Benefits:

- **Just for you** - Bahamas /American Independent Advantage Program is exclusive to Independent Hotels & Tourism related members of the BHA.
- **Discounted pricing** - Volume based purchasing program which offers a select group of products at a discounted price.
- **Variety** - Currently the program has 50 vendor partners & 3,200 SKU's and growing!
- **Free Freight** – Orders over \$500 shipping from our Orlando DC ship free freight to your Forwarder in South Florida.
- **Order Consolidation** – If you need everything to arrive at once let us know, we offer Free Consolidation for projects.



# How do I sign up?:

- If you have an account with us today - simply sign the Advantage agreement (**No this is not a contract**), and we take care of the rest. If you do not have an active account – contact me & I'll have your account set up!
- All we ask is you take advantage of the discounted pricing, & simplification of consolidating your purchasing. Reduce your operational costs by cutting fewer PO's to fewer vendors.
- To maintain your membership spend \$7,000 per year to maintain your status (approximately 1 qualifying order per month).



# What are the savings like?:

How much money can I save on an average order as an Advantage Member ?

<u>Product</u>	<u>Item #</u>	<u>Book Price</u>	<u>Advantage Price</u>	<u>Savings</u>
Cashier Env.	U72411	\$41.99	\$28.23	\$13.76
Laundry Bags	U54DT-711-W	\$86.96	\$64.59	\$22.37
Tide	PC622354	\$82.99	\$67.30	\$15.69
Key Cards	MLJWELCOME	\$64.99	\$58.90	\$6.09
9 oz Wrapped Cups	J3G12520C	\$63.99	\$29.99	\$34.00
Bath Towels 10.5lb	AMERSC2450-105	\$65.98	\$42.04	\$23.94
Bath Tissue	5694NPB	\$48.99	\$39.02	\$9.97
15 Gallon Receptacle	S5R8160-BGE	\$169.99	\$149.06	\$20.93
Rusk 1.5oz Soap	2443RCCB	\$77.99	\$36.87	\$41.12
<b>TOTAL SAVINGS</b>		<b>\$703.87</b>	<b>\$516.00</b>	<b>\$187.87</b>

\* ORDERS TOTALING \$500 SHIPPING FROM CLOSEST WAREHOUSE SHIP FREIGHT FREE

\* Order above based on quantity of 1 item all shipping from local warehouse \*





***In addition to this – American Hotel will contribute 1% of all sales through this program to the BHA Scholarship Fund.***



***To Register Contact:***

**Marcus Guara**

**Director of Sales, Caribbean, Latin America, &  
Cruise Lines**

**Phone: (305) 262-5447 x1180**

**Email: [mguara@americanhotel.com](mailto:mguara@americanhotel.com)**